

BYTROPICAL GROUP

Discover the warmth and passion of Mexico for Conventions, Meetings, Congresses and Incentives; delivered by Tropical Incentives DMC, a team of professionals that for over 38 years have committed to overcome our Client's expectation by creating unique experiences through our programs in Cancun, Riviera Maya, Puerto Vallarta, Riviera Nayarit, San Miguel de Allende, Los Cabos, Mexico City and Dominican Republic. No events are alike, our team will work along with you to design and create memorable experiences your attendees will never forget.



MEXICO: CANCUN & RIVIERA MAYA I PUERTO VALLARTA & RIVIERA NAYARIT I SAN MIGUEL DE ALLENDE I LOS CABOS I CDMX DOMINICAN REPUBLIC: PUNTA CANA I BAYAHIBE I LA ROMANA I BOCA CHICA I SANTO DOMINGO



## Our Management Team



## GENERAL MANAGER CANCUN & DOMINICAN REPUBLIC

#### Alejandro Medina

Design the strategies neccesary to ensure the commercialization of the DMC offer in defferent markets for the sale of programs and ensure the best business relationship with suppliers and business partners.

**⊗** +52 (998) 218 9049

🖂 alejandro.medina@tropicalincentives.com



## Our Management Team



# GENERAL MANAGER LOS CABOS & SAN MIGUEL DE ALLENDE

Alanna Aguirre

With 38 years of DMC experience, leading a dynamic and creative team focused on business developing, creation and design of unique.

() +52 (998) 205 2774

⊠ alanna.aguirre@tropicalincentives.com



## Our Management Team



# GENERL MANAGER PUERTO VALLARTA & RIVIERA NAYARIT

#### Ana Corona

With 38 years of experience in the industry, focused on the design, creation and execution of spectacular programs. Responsible for creating and maintaining commercial alliances with clients and suppliers.

Sec. +52 (322) 225 2400

🖂 ana.corona@tropicalincentives.com



## Our Management Team



## DIRECTOR OF SALES MEXICO CITY

### Monica Zuñiga

Developing a growth strategy focused on customer satisfaction to buid relationships and return existing customers that used our services in the past. Planning and coordinating the implementation of business plans of new accounts / markets.

